

# 2020 Logistics Outlook: “Building a First-Class Regional Logistics Center”

Monday, October 28 | 3:00 - 6:00 p.m.  
Tewksbury Lodge, 249 Ohio St, Buffalo, NY 14204

The mission of the Buffalo Niagara International Trade Gateway Organization (ITGO) is to strengthen and promote the bi-national Buffalo Niagara region as a strong and competitive center for logistics and trade. Throughout ITGO's history, we have relied on best practices from peer regions having found success with similar missions - including KC Smartport and the Hamilton Port Authority. At our 2020 Logistics Outlook on October 28, we're very pleased to have **Chris Gutierrez, President of KC Smartport**, and **Ian Hamilton, President of the Hamilton Port Authority**, to offer their insights into our region's efforts.



In addition, much of Buffalo Niagara's current and future success as a center for logistics is directly tied to our region's relationship with the Port of New York and New Jersey. PoNYNJ has been a tremendous partner, and we're pleased to also have **Dr. Alexander Heil, Chief Economist in the Planning and Regional Development Department of the Port Authority of New York and New Jersey**, who will offer his outlook from the Port's perspective, and its potential impact on our region.

#### PRESENTING SPONSORS



Following the presentations, we'll have a moderated Q&A session with our speakers, plus food and networking at the beautiful new Tewksbury Lodge on Ohio Street.

## CONFIRMED SPEAKERS AND PANEL DISCUSSION/Q&A: “2020 Logistics Outlook”

#### Panelists:

Chris Gutierrez, President, KC Smartport  
Ian Hamilton, President, Hamilton Port Authority  
Dr. Alexander Heil, Chief Economist, PANYNJ

*Please join ITGO, our speakers and the regional logistics community for cocktails,  
food and networking following the presentations.*

Tickets: \$60 per person - Tables of 8: \$400 - To register, visit [www.itgobuffaloniagara.com](http://www.itgobuffaloniagara.com)

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## SPONSORSHIP OPPORTUNITIES

For sponsorship information, contact Craig Turner at  
716.713.7686 or [cturner@itgobuffaloniagara.com](mailto:cturner@itgobuffaloniagara.com)

### TITLE SPONSOR - \$3,000

- Includes table of 8
- Top logo on all promotional materials and at event
- Opportunity to provide welcome comments/introduce speaker(s)
- Opportunity to provide materials to attendees
- Display table during networking portion of the event

### PRESENTING SPONSOR - \$1,500

- Includes table of 8
- Logo on all promotional materials and at event
- Opportunity to provide materials to attendees
- Display table during networking portion of the event

### EVENT SPONSOR - \$750

- Includes two (2) tickets to event
- Listing on all promotional materials and at event
- Opportunity to provide materials to attendees
- Display table during networking portion of the event

**ITGO'S MISSION** is to build upon the capacity of existing organizations and leverage the advantages of the bi-national Buffalo Niagara region – an extensive transportation system, experienced logistics and trade networks, positioning as part of the third largest and fastest growing metropolitan region in North America, and our history and reputation since the nineteenth century – as a center for trade and commerce.